

Networking - Identifying and Connecting with Friendly Forces

Did you know that the Canadian Military teaches people a decision-making process that can be applied to literally everything? This includes expanding your network, regardless of your personality type or preferred method of communication. Your network is one of the key factors at play when you wish to influence the C-Suite. Interested in learning more? Join Lieutenant-Colonel (Retired) Chantal Fraser to learn how you too can expand and leverage your network.

Learning Objectives

- 1. Learn about the power of the Operational Planning Process, a proven decision-making process
- 2. Learn how to apply the concept of "Friendly Forces" to grow your network
- 3. Learn what "Enemy Forces" may be holding you back
- 4. Learn how to do a Reconnaissance (Recce) to help you find the right venues and/or channels to network effectively
- 5. Learn how to choose the best Course(s) of Action to help you create the right network for you
- 6. Learn how to leverage your network to influence your organizations leaders